

Facilities Management • Consultancy • Training

INSTITUTE OF BUSINESS CONSULTING (UK) - RECOGNISED PRACTICE

# DEVELOPING FACILITIES MANAGEMENT COMPETENCIES

Quantum facilities Management training courses develop leadership, management and technical skills based on the British Institute of Facilities Management (BIFM) competencies. These skills are developed through highly practical short duration courses at foundation, intermediate and advanced level for staff responsible for:

REAL PROPERTY.

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> Planning, design, construction, management, operation or maintenance of facilities, buildings, properties, estate, plants or other organisation built asset



Procurement, management or administration of workplace support services including cleaning, housekeeping security, courier, catering, logistics or IT services



Planning or management of workplace health and safety, emergency preparedness, risk management or corporate environment management functions





# **KEY SKILLS**

#### ORGANISATION STRUCTURE & BEHAVIOUR

Understand the ways in which organisations are structured

Understand how organisations operate

Understand the decision making process within organisations

Identify and understand company culture

Understand the business life-cycle from start-up to maturity

Understand the concept of continuous improvement

Understand the management of change

#### UNDERSTANDING BUSINESS & ORGANISATION STRATEGY

Understand the way organisations develop and implement strategy

Understand how strategy is developed for functions within an organisation

Understand business planning

Understand the principles of objective setting

Understand the principles of performance measurement

Understand the importance of scenario planning

# **KNOWLEDGE AREA**

Facilities Managers need to understand the organisational environment in which they work in order to effectively support the core functions of the business. This includes knowledge of the business' strategy, principles, struc ture, practices and business functions. This will help them develop an FM strategy and implement appropriate FM practices which supports the overall strategy and objectives of the business.

Develop and implement FM strategy

Understand the relationship between core business and FM strategy

Review, evaluate and modify the FM strategy

the FM strategy Keep up to date with new

DEVELOPING K FM d STRATEGY FI

Keep up to date with new developments in the FM industry



# FM CORE COMPETENCY 2:

MANAGING PEOPLE

#### **KNOWLEDGE AREA**

Managing people is one of the key responsibilities of Facilities Managers which requires them to managevarious functions of resource planning from recruitment, appraisal to dismissal of their staff. They should also have superior communication and negotiation skills to manage communication and relationship with wide range of people from their staff, superiors to clients and outsourced suppliers.

# **KEY SKILLS**

#### PEOPLE MANAGMENT

Understand and implment resource planning

Select and recruit appropriate people

Train and develop staff

Motivate, reward and retain staff

Manage and lead staff

Manage and monitor staff performance

Introduce new ways of working

Keep abreast of current employee legislation



### COMMUNICATION

- Understand the benefits of good communication
- Demonstrate good written communication skills
- Demonstrate good presentation skills
- Demonstrate good listening skills
- Understand group dynamics
- Set a strategy and objectives for negotiation

Negotiate effectively, individually, and in a team

Minimise risk, maximise benefit

# **B** ORGANISATION STRUCTURE & BEHAVIOUR

Build and manage multidisciplined teams

Select and appoint suppliers and specialists

Manage and monitor supplier performance

Keep up to date with new ideas for supplier relationships

Manage the close-down of supplier relationship



### **KNOWLEDGE AREA**

One of the major responsibilities of Facilities Managers is management of the organisations valuable physical assets including the property. They need to understand the impact of building design, structure, use, legislation, management and maintenance in order to retain the value of the property and meet business needs.

## **KEY SKILLS**

Understand the property industry

FM CORE COMPETENCY 3:

MANAGING PREMISES

Develop and implement a property portfolio

Manage the property portfolio to meet business needs

Understand and manage property costs

Understand & keep abreast of property issues & legislation

PROPERT PORTFOLIO MANAGEMENT

Set up and manage the property and asset register

#### UNDERSTANDING BUILDING DESIGN

Understand building types and uses

Understand structure and its effect on building use

Understand building services and their effect on building use

Keep abreast of the legislation affecting buildings

#### BUILDING FABRIC MAINTENANCE

Understand the maintenance implications of building structures

Develop a fabric maintenance strategy

Develop and manage fabric maintenance programmes

Deliver an effective fabric maintenance service



**FM CORE COMPETENCY 4:** 

MANAGING SERVICES

#### **KNOWLEDGE AREA:**

A major part of the Facilities Manager's role is to plan, deliver and manage technical type building services and wide-ranging staff support services needed to support the core functions and activities of the business. This includes ensuring that services provided are cost effective, delivered with minimum risk, meet legislative requirements and are customer driven. A Facilities Manager will need to manage project teams and handle various projects from minor intenal moves to major building works.

MANAGING BUILDING SERVICES

Understand building services

Develop a maintenance strategy for building services

Develop and manage building services maintenance programmes

Deliver effective building services maintenance

Understand building management systems

# MANAGING SUPPORT SERVICES

Understand the full range of FM support services

Develop a strategy for support service provision

Manage support services

Keep abreast of legislation applicable to support services

# **KEY SKILLS**

Understand the role of the project manager

Understand common FM projects and develop briefs

Develop, manage and monitor project programmes

Manage project budgets

Assemble and manage project teams

Manage project hand-over and close-out

Understand the service culture

Deliver a customer focused culture

Assess customer requirements and satisfaction levels

Develop and manage service level agreements (SLAs)

Understand the importance of soft issues

PROIECT

MANAGING

CUSTOMER

SERVICES

MANAGEMENT

# **KNOWLEDGE AREA**



FM CORE COMPETENCY 5: MANAGING WORKING ENVIRONMENTS Facilities Managers are responsible for the overall management of the physical work environment and need to develop a sustainable environmental policy to reduce the negative impact of the business on the environment. Facilities Managers also need to develop an accommodation plan to effectively manage the physical work space.

Develop and manage a policy to protect the environment

# **KEY SKILLS**

**ENVIRONMENTAL** 

ISSUES

Understand environmental impact

Understand role of FM in environment management

Manage the control, recycling and disposal of waste

Manage and control the use of energy

Manage and control the use of water

Understand impact of FM project on environment

Keep abreast of environmental legislation and guidelines

Develop a strategy for space allocation

Understand the impact of structure and services on space use

Prepare briefs for space layouts

Programme and manage changes in accommodation



Keep abreast of new developments in space use

SPACE MANAGEMENT

Keep abreast of legislation which impacts on space use

# **KNOWLEDGE AREA**



FM CORE COMPETENCY 6: MANAGING RESOURCES Facilities managers need to be able to reduce departmental costs by implementing efficient procurement strategies and financial control systems. They need to minimise risks through application of risk management techniques, ensure consistent delivery of quality services and manage information required in delivering FM services.

# **KEY SKILLS**

# PROCUREMENT

Develop a purchasing strategy for goods and services

Understand contract types

Develop standard specifications for goods and services

Develop and use standard terms and conditions

Evaluate and compare cost models

Keep abreast of contract legislation and practice



MANAGEMENT



management techniques

Carry out risk analysis

Manage and reduce risk

Understand and apply risk transfer

Develop a business continuity plan

Understand financial systems and processes

Manage capital and revenue budgets

Manage cash-flow

Prepare financial cases

# **S**INFORMATION MANAGEMENT

Collate, analyse data & use information effectively

Manage information flow

Keep abreast of new developments in Information Technology

Understand the applications and benefits of IT

Successfully implement IT systems



Understand the principles of quality strategy, assurance & control

Apply quality management principles to initiate improvements

Design and manage quality systems and procedures

Understand quality standards and accreditation schemes